



What is the real cost of implementing and operating an ePCR?

One of the biggest concerns and challenges for organizations is ensuring that they are maximizing their limited resources. The total cost of purchasing and operating an ePCR is comprised of many hard costs, soft costs and some unquantifiable costs.

The best software value is a Software as a Service (SaaS). **Eos Logic's SaaS ePCR solution includes all of the following: software license fees, maintenance fees, software upgrade costs, server hardware costs, software support costs and server IT support costs.**

*When trying to understanding what an ePCR software solution really costs, organizations need to consider the following hard costs:*

- The cost for each software component needed to create, store, manage, retrieve, report and export patient care data (ex. mobile applications, web applications, client stations, server data base licenses, data import and export applications)
- The hardware costs required for patient care data collection, data storage, viewing and retrieving data, reporting/managing data and exporting data (ex. ruggedized PCs or tablets, servers, firewalls, routers, etc.)
- Software license maintenance fees and support costs (study the *fine print* closely as these costs add up quickly)
- Integration fees and support costs
- Training costs
- Miscellaneous fees such as travel costs for software training and vendor personnel

*ePCR soft costs typically include:*

- Training of organizational personnel on the use of an ePCR
- Administrative oversight and internal support
- Internal Organizational IT support costs for hardware and software

*Perhaps the most overlooked cost of ePCR software is the expenditure of organizational capital.*

Emotional and intellectual capital are limited organizational resources and are difficult to quantify in monetary terms. Deployment of a poor ePCR solution will significantly challenge organizations and can rapidly drain emotional and intellectual capital.

**Consider ALL of the above costs when evaluating what an ePCR really costs to operate.** When considering purchasing software licenses, beware of reoccurring annual costs that add-up quickly. Once all of these costs are tallied organizations will have a very good idea of what the initial and reoccurring cost of ePCR ownership is.

For more information about Eos Logic's ePCR solution please contact us at 877-366-4604, or [info@eoslogic.com](mailto:info@eoslogic.com). Or visit us on the web at [www.eoslogic.com](http://www.eoslogic.com).